



PROVIDING  
THE BEST  
INNOVATIVE  
**IDEAS**



## About Us:

**Baryam Consultants and Infratech Pvt. Ltd (BCI)** is a leading Project management consulting firm incorporated in 2007 with an objective to help budding and promising entrepreneurs in raising funds through Debt, Equity or govt. subsidies.

We are a team of experienced bankers, technical and financial experts with expertise in financial and project management sectors. We provide end to end solutions to our clients right from project conceptualization, Detail project reports and documentation, Financial arrangements, Approvals, implementation, disbursements, etc.

With a client first focussed approach, we strive to be the catalyst in your success by providing technical and financial solutions. Thanks to our success rate, Our clients consider us as their most trusted partners in their success.

“

**We believe that our value driven services rendered to our clients work as a big catalyst in their success**

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## Our Expertise



**TRAINING & DEVELOPMENT**



**FUND RAISE - EQUITY/DEBT**



**GOVT. SCHEMES / SUBSIDIES**



**BANKING**



**PROJECT CONCEPTUALIZATION**



**PROJECT IMPLEMENTATION**



**SOURCING**



**BUSINESS DEVELOPMENT**



**NETWORKING**

# What We Do



We help clients in achieving the following,  
with the help of our experienced bankers, technical and financial experts:

## TECHNICAL CONSULTING

- Empanelled with various Government Banks as TEV Consultants & acting as Lenders Independent Engineers.
- Business Development Advisory Services
- Advisory related to International Compliances and Tie-Ups related to Import/Exports
- Advisory related to various benefits from Central and State Governments (Paper Work)
- Advisory related to Factoring, Letter of Credit, Bank Guarantee, Buyers Credit, Forfeiting etc.



## FUND RAISING

- Fresh Debt from Banks
- Facilitating Equity investment or finding business Partners
- Debt restructuring (Banks, NBFCs, Cooperative societies, Private)







## **PMC SERVICES**

- **Feasibility Study & Techno-Economic Viability Study**
- **Detail project reports**
- **Detailed engineering design**
- **Bid process management**
- **Designing and development of projects**
- **Technical solution and financial modelling**
- **Sourcing reliable Machinery from established vendors/suppliers**



## Our Services

- Project Conceptualization
- Feasibility Study & Techno-Economic Viability Study to Detailed project report
- PMC services including Detailed Engineering Design, Bid Process Management, Monitoring & Supervision for large scale Industrial and Infrastructure projects
- Investment Advisory for new Projects in Food Processing & Post-harvest Management
- MSME Loan Syndication, Private Equity, Joint Ventures, Merger & Acquisition Advisory



## Agri Infra & Food Consulting – Overview

The division provides one-stop solution related to agriculture and other allied activities. The Government of India has given the agriculture and its allied activities sector a priority lending and governance status with encouraging new and established entrepreneurs to invest in this sector by providing grants, subsidies and other best possible financial & technical support etc. through Ministry of Food Processing Industries (MoFPI), National Horticulture Board (NHB), NABARD, APEDA etc. We provide our expertise to tap the opportunity and pave the way for hassle free & smooth support & investment the Agriculture & its allied activities sector.

**FUND RAISE:**

We help companies raise funds, through multiple formats, to help grow their business.

**We have expertise in:**

- **Equity funding -**  
With a strong network of investors, we can help you find the right investor(s) for your organization.
- **Debt funding –**  
raise money through secured/unsecured loans from Banks, NBFCs, private lenders, international lenders/grants
- **Project Funding –**  
raising funds for large projects on case-to-case basis from private and public lenders
- **Debt restructuring –**  
restructure your debt, re-raising new debt at lower cost, improve your balance sheet and profits





# Operational Structure



## CORPORATE FINANCE ADVISORY

- Structured Finance
  - Working Capital
  - Project Finance
- External Commercial Borrowing
  - Stds Export Finance Buyers Credit Etc
  - Overseas Acquisition Factoring Etc



## INVESTMENT BANKING ADVISORY

- Private Equity Advisors
- Mergers And Acquisitions
- Stressed Assets Management



- Agriculture & Allied Activities Related Projects
- Textiles Related Projects
- Production Linked Incentives Related To Various Industries
- Hybrid Annuity Model Projects, Engineering Procurement & Construction (epc) Mode Projects Etc.



## Domains related TEV Studies and L.I.E. that we cover

### Our Expertise:

#### DOMAINS COVERED

##### **Agri & allied Activities:**

- Food Processing
- Silos
- Poly Houses
- Cold Storages
- Pack Houses
- Agro Clusters / Mega Food Parks
- Cold Chain Infrastructure etc.

##### **Sugar Industry:**

- Molasses
- Ethanol Projects based on Molasses and Grain Feeds
- Distillery

##### **Healthcare & Pharma:**

- Multi-Speciality Hospitals
- Pharmaceuticals Manufacturing
- R& D Centres

# Domains related TEV Studies and L.I.E. that we cover

## Our Expertise:

### DOMAINS COVERED

#### Infrastructure:

- Constructions
- Highways
- Bridges
- Hybrid Annuity Model (HAM) Projects
- EPC Mode Projects
- Tolls
- Power Projects & Renewable Energy Projects (Wind, Solar, Hydro etc.)
- Hotels , Amusement Parks

#### Manufacturing :

- Iron & Steel
- Electronics
- Other Activities

#### Textiles :

- Spinning
- Weaving
- Processing
- Apparel Manufacturing
- Textile Parks
- Common ETP
- Waste Treatment Plants
- Workers Hostels etc.

## ACHIEVEMENTS

Associated with Asia's Largest Processed Fruits& Vegetables and Ready to Eat Products Business group, providing an array of services including Government Supports Consultation, Compliance, Tax, Valuation, Business Consulting, Productivity Monitoring Dashboards etc.

Offered PMC services to 4 Agro Clusters and more than 23 single unit projects in various schemes related to agriculture & its allied activities such as F&V, Poultry, Marine, Dairy, Bakery, Spices, RTE Products, Solvent Extraction, Oil Refining, Pulses, Vegan Soya Based Meats, Cereals etc. appraised by Government of India .

Associated with one of the major bidder related to Hybrid Annuity Projects appraised by NHAI.

Conducted TEV/ Feasibility Studies for many Government/ Semi- Government Entities.

Worked as a Lenders Independent Engineers (LIE) for more than 12 projects

Completed more than 6 Ethanol Projects based on Grains and Sugar.

## BOARD OF DIRECTORS



**Mr. Yogesh Sharma**  
**Director**

Qualified by B.Tech (Civil) and a member of the Institution of Engineers – India (IEI). Yogesh Sharma is a Retired Executive Engineer from Public Works Department. He is highly proficient with over 37+ years of experience in providing all types of technical services in Buildings and Roads Department in Construction Supervision, Planning and Administration.



**CA Gangadhar Badaya**  
**Director**

A Fellow Member of the Institute of Chartered Accountants of India, CA G.D. Badaya has more than 14+ years of experience which includes acting as Tax Advisory, Corporate financing, Fund syndication and Investment banking. His ability to understand the business environment coupled with his sound financial and accounting background has enabled him to specialize in Project Financing. He has an in-depth knowledge of the trends and practices in the Banking Industry, Real Estate Industry, Manufacturing sector and other financial services sectors.



**Mr. Puneet Arora**  
**Director**

Qualified as PGDM (Finance- IIM Indore), Puneet Arora is a man of exemplary vision and strong professional commitment. He is highly proficient with over 8 years of experience in Providing Services in corporate Finance, Fund Syndication and Investment Banking Advisory. A First generation Entrepreneur, he is instrumental in Baryam Consultants & Infratech exponential growth through strong corporate relationships. A young and dynamic professional, he possesses inherent qualities of converting challenges into blessings, by sincerity of purpose and firm determination. He has incredible foresight, financial acumen and enterprising spirit. He is a versatile character and uses innovative methods to deal with complex problems.



**Mr. Ajay Kathuria**  
**Director**

Qualified as a BSc. , M.Sc. (Physics) with specialization in Electronics – Rank Holder. Mr. Ajay has a driven professional experience with 40+ years' of professional experience. Mr. Ajay is retired from senior management of Punjab National Bank. He has also served in top executive positions in White Goods, Pharma, Gem & Jewelers Corporates.



**Mr. Parvez Alam Khan**  
**Director**

Qualified as a BSc. , MSc. (Mathematics) & MBA (Corporate Management), Parvez has a driven professional experience of 12+ years' in Industrial Consultancy. Parvez has also served M/s Hardicon Limited – an Industrial Consultancy Organization promoted by Government of India from 2009 till 2018 as a Manager where he has worked on more than 250 projects in different sectors.



**Mr. Naveen Nutheti**  
**Director**

Qualified as a B.E. in IT & PGDM (Marketing – IIM Kolkata), Naveen has a driven professional experience of 12+ years' in retail, e-commerce, business development and software industry. Adept in collaborative problem solving, risk management, and creative solutions. Passionate about bringing changes in businesses and building lucrative client relationships.





**Mr. Neeraj Phadkar**  
**Director**

Qualified as a D.E.(Computers), Neeraj has a driven professional with 10+ years' of experience in Automobile, manufacturing and real estate sectors. Highly dedicated and adaptable with proven expertise in using interpersonal relationships to develop strong professional-client and service partner relationships.



**Mr. NITIN JHADAV**  
**Director**

Qualified as D.M.E, B.E. Production holds the key to the manufacturing And Service industry of refrigeration industry which includes cold storages & project management consultancy. His journey in this field of spans to more than a decade and he has thus built up a wealthy expertise in the same.



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